

MAHINDRA LIFESPACE DEVELOPERS LIMITED

CIN: L45200MH1999PLC118949

REGD. OFFICE: 5TH FLOOR, MAHINDRA TOWERS, WORLI, MUMBAI 400 018

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Recording of discussion with Analysts, Brokers or Institutional Investors

Date of the meeting	November 21, 2018
Type of meeting	One-on-one analyst meeting
Investor / Analysts Fund / Firm	Representatives from Seers Fund Management Pvt. Ltd.: 1. Mr. Rajesh Seth – Chief Executive Officer 2. Mr. Chander Bhatia – Chief Investment Officer 3. Mr. Shaleen Seth – Vice President, Research & Analytics
Company Representatives	1. Mr. Sumit Kasat - General Manager, Finance & Investor Relations 2. Ms. Ruchika Jain - Manager, Business Analytics & Investor Relations
Did the discussions involved revealing any UPSI	No
Whether any presentation was made during discussion	Company Profile was discussed
Gist of discussions	<ul style="list-style-type: none"> • Brief company overview, our business verticals, projects portfolio, expansion plans, new projects & overall industry sentiments. • Understand Company's strategy going forward in each business vertical, management's growth aspirations & focused target markets. • Discussion on current developments, key initiatives undertaken, expansion plans and land acquisition approach. • Discussion on strategic partnerships with International Finance Corporation (IFC) for Industrial parks & HDFC Capital for Affordable Housing platform and their benefits. • Walkthrough the financials of MLDL and its subsidiaries, especially on sales, margins, net worth and debt levels.
Any other comments	No