

MAHINDRA LIFESPACE DEVELOPERS LIMITED

CIN: L45200MH1999PLC118949

REGD. OFFICE: 5TH FLOOR, MAHINDRA TOWERS, WORLI, MUMBAI 400 018

Tel: 6747 8600 /6747 8601 Fax: 2497 5084 Website: www.mahindralifespaces.com

Recording of discussion with Analysts, Brokers or Institutional Investors

Date of the meeting	March 25, 2019
Type of meeting	One-on-one analyst meeting
Investor / Analysts Fund / Firm	Representatives from Kotak Mahindra Asset Management Co. Ltd.: 1. Mr. Anshul Saigal – Senior Vice President & Head, Portfolio Management 2. Mr. Rukun Tarachandani – Associate Vice President, Portfolio Management
Company Representatives	1. Ms. Sangeeta Prasad – Chief Executive Office & Managing Director 2. Mr. Jayant Manmadkar – Chief Financial Officer 3. Mr. Sumit Kasat – General Manager, Investor Relations 4. Ms. Ruchika Jain – Manager, Business Analytics & Investor Relations
Did the discussions involved revealing any UPSI	No
Whether any presentation was made during discussion	Company Profile was discussed.
Gist of discussions	<ul style="list-style-type: none"> • Overall industry sentiments, market demand and implications of recent developments in Indian real estate market. • Brief company's performance across various business verticals, new launches, projects portfolio, expansion plans and land acquisition approach. • Company's strategy & objectives going forward, management's focus area and focused target markets. • Discussion on current developments, organisation structure, strategic partnerships and key initiatives undertaken. • Company to multiply its operations through strengthened BD team and effective new launches. • Walkthrough the financials of MLDL especially on sales, profits, cashflows, IRR, ROE, net worth and debt levels.
Any other comments	No