

MAHINDRA LIFESPACE DEVELOPERS LIMITED

CIN: L45200MH1999PLC118949

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Recording of discussion with Analysts, Brokers or Institutional Investors

Date of the meeting	December 04, 2018
Type of meeting	One-on-one analyst meeting
Investor / Analysts Fund / Firm	Representatives from Axis Capital Ltd.: 1. Mr. Kunal Lakhan - Equity Research Analyst 2. Mr. Jehan Karanjia - Equity Research Executive
Company Representatives	Ms. Ruchika Jain - Manager, Business Analytics & Investor Relations
Did the discussions involved revealing any UPSI	No
Whether any presentation was made during discussion	Company Profile was discussed
Gist of discussions	<ul style="list-style-type: none"> • Overall industry sentiments and implications of recent developments in Indian real estate market. • Company's performance across various business verticals, new launches, project portfolio, expansion plans & new projects. • Discussion on current developments, key initiatives undertaken, expansion plans and land acquisition approach. • Walkthrough the financials of MLDL and its subsidiaries, especially on sales, margins, cashflows, net worth and debt levels.
Any other comments	No