

MAHINDRA LIFESPACE DEVELOPERS LIMITED

CIN: L45200MH1999PLC118949

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Recording of discussion with Analysts, Brokers or Institutional Investors

Date of the meeting	10 th June 2019
Type of meeting	One-on-one analyst meeting
Investor / Analysts Fund / Firm	Representatives from White Oak Capital Management: 1. Mr. Prashant Khemka – Managing Director 2. Mr. Rishi Maheshwari – Director, Investments
Company Representatives	1. Ms. Sangeeta Prasad – Chief Executive Office & Managing Director 2. Mr. Sumit Kasat – General Manager, Investor Relations 3. Ms. Ruchika Jain – Manager, Business Analytics & Investor Relations
Did the discussions involved revealing any UPSI	No
Whether any presentation was made during discussion	Company Profile was discussed.
Gist of discussions	<ul style="list-style-type: none"> • Overall industry sentiments, market demand and implications / challenges of recent developments in Indian real estate market. • Brief company's performance across various business verticals, new launches, projects portfolio, expansion plans and land acquisition approach. • Company's overall strategy & objectives going forward, management's focus area and focused target markets. • Discussion on current developments, organisation structure, strategic partnerships and key initiatives undertaken. • Company to multiply its operations through strengthened BD team and effective new launches. • Walkthrough the financials of MLDL especially on sales, profits, cashflows, IRR, ROE, net worth and debt levels.
Any other comments	No