

MAHINDRA LIFESPACE DEVELOPERS LIMITED

CIN: L45200MH1999PLC118949

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Recording of discussion with Analysts, Brokers or Institutional Investors

Date of the meeting	12 th April 2019
Type of meeting	Concal meeting
Investor / Analysts Fund / Firm	Representatives from Carnelian Capital Advisors LLP.: 1. Mr. Chandar Bhatia – Managing Director & Chief Investment Officer 2. Mr. Rajesh Seth – Chief Executive Officer & Managing Partner 3. Mr. Shaleen Seth – Vice President, Research & Analytics
Company Representatives	1. Mr. Sumit Kasat – General Manager, Investor Relations 2. Ms. Ruchika Jain – Manager, Business Analytics & Investor Relations
Did the discussions involved revealing any UPSI	No
Whether any presentation was made during discussion	Company Profile was discussed.
Gist of discussions	<ul style="list-style-type: none"> • Discussion on Company's overview, overall performance, strategy, growth scale, management's focus area and expansion plans going forward. • Major key initiatives undertaken by the Company to multiply its operations through strengthened BD team and effective new launches. • Walkthrough the financials of MLDL, especially on sales, margins, cashflow, net worth, debt, ROE and ROCE levels. • Outlook of M&M Group with respect to Company's objectives and growth aspirations. • Overall industry sentiments and market feedback.
Any other comments	No