

**MAHINDRA LIFESPACE DEVELOPERS LIMITED**

CIN: L45200MH1999PLC118949

REGD. OFFICE: 5<sup>TH</sup> FLOOR, MAHINDRA TOWERS, WORLI, MUMBAI 400 018

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**Recording of discussion with Analysts, Brokers or Institutional Investors**

Date of the meeting	February 07, 2019
Type of meeting	Conference call meeting
Investor / Analysts Fund / Firm	Ms. Sujaya Desai from Stewart Investors, Singapore
Company Representatives	1. Mr. Jayantt Manmadkar – Chief Financial Officer 2. Mr. Sumit Kasat – General Manager, Finance & Investor Relations 3. Mrs. Ruchika Jain – Manager, Business Analytics & Investor Relations
Did the discussions involved revealing any UPSI	No
Whether any presentation was made during discussion	Company Profile was discussed
Gist of discussions	1. Brief company overview, operational performance, key developments, project portfolio, new project launches and land acquisitions. 2. Implications of recent developments such as RERA, GST and changes in accounting principles (INDAS 115) on Indian real estate market. 3. Company's strategy & objectives going forward, focused target markets and management focus areas. 4. Discussion on current organisation structure & leadership team, strategic partnerships, key initiatives undertaken, expansion plans and land acquisition approach.
Any other comments	No