



MAHINDRA LIFESPACE DEVELOPERS LIMITED

CIN: L45200MH1999PLC118949

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Recording of discussion with Analysts, Brokers or Institutional Investors

Date of the meeting	5 th April 2019
Type of meeting	One-on-one analyst meeting
Investor / Analysts Fund / Firm	Mr. Darshit Shah – Co-Founder & Managing Partner from Ace Lansdowne Investment Services LLP.
Company Representatives	1. Mr. Jayantt Manmadkar – Chief Financial Officer 2. Mr. Sumit Kasat – General Manager, Investor Relations 3. Ms. Ruchika Jain – Manager, Business Analytics & Investor Relations
Did the discussions involved revealing any UPSI	No
Whether any presentation was made during discussion	Company Profile was discussed.
Gist of discussions	<ul style="list-style-type: none">• Overall industry sentiments and implications of recent developments in Indian real estate market.• Management's focus area, land acquisition approach and strategy ahead.• Company to multiply its operations through strengthened BD team and effective new launches.• Walkthrough the financials of MLDL especially on sales, profits, cashflows, IRR, ROE, net worth and debt levels.
Any other comments	No