



MAHINDRA LIFESPACE DEVELOPERS LIMITED

CIN: L45200MH1999PLC118949

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Recording of discussion with Analysts, Brokers or Institutional Investors

Date of the meeting	12 th April 2019
Type of meeting	Concal meeting
Investor / Analysts Fund / Firm	Mr. Aman Chowhan – Fund Manager from Abakkus Asset Manager LLP.
Company Representatives	1. Mr. Sumit Kasat – General Manager, Investor Relations 2. Ms. Ruchika Jain – Manager, Business Analytics & Investor Relations
Did the discussions involved revealing any UPSI	No
Whether any presentation was made during discussion	Company Profile was discussed.
Gist of discussions	<ul style="list-style-type: none">• Discussion on Company's overview, overall performance, strategy, growth scale, management's focus area and expansion plans going forward.• Major key initiatives undertaken by the Company to multiply its operations through strengthened BD team and effective new launches.• Walkthrough the financials of MLDL, especially on sales, margins, cashflow, net worth, debt, ROE and ROCE levels.• Outlook of M&M Group with respect to Company's objectives and growth aspirations.• Overall industry sentiments and market feedback.
Any other comments	No